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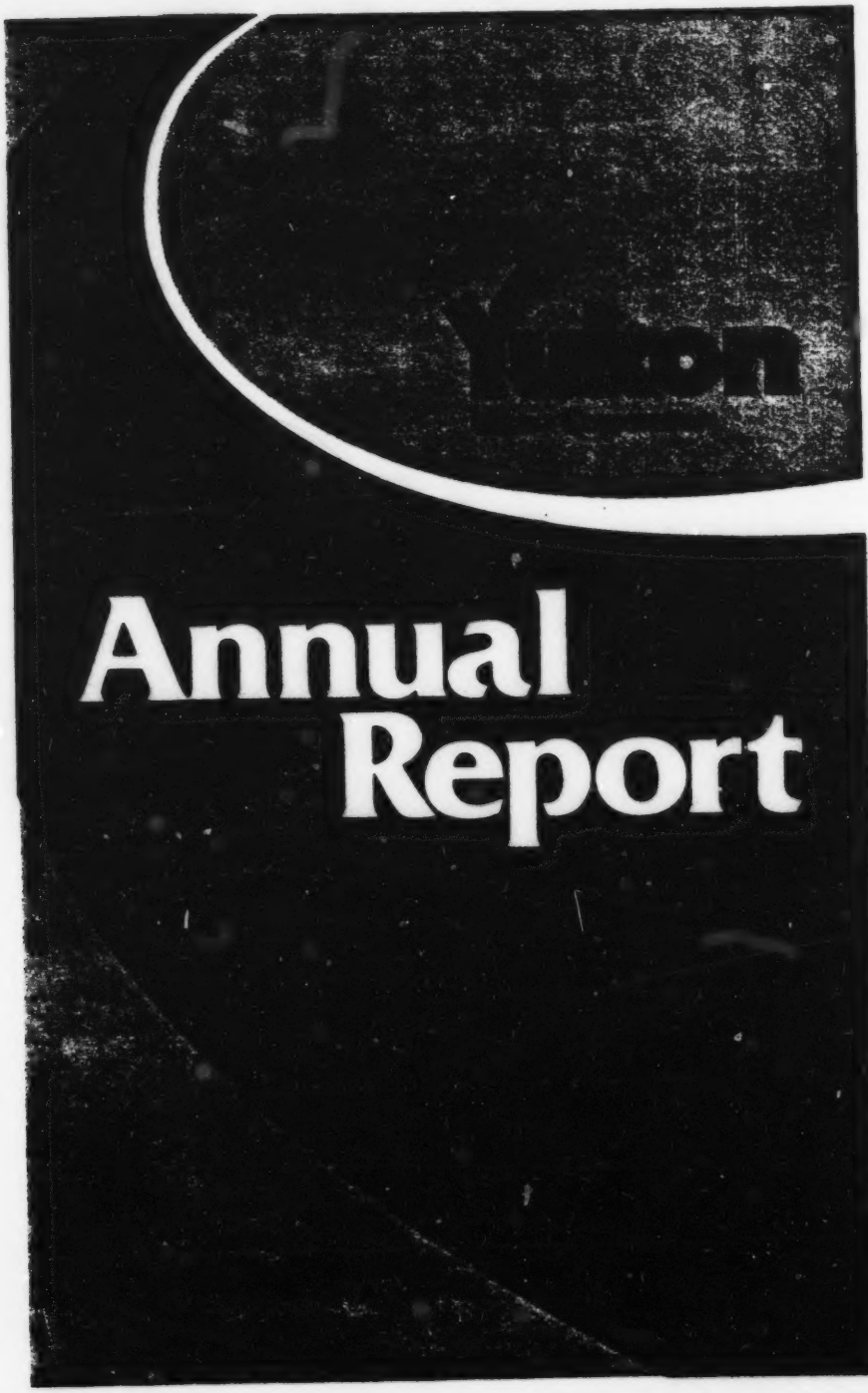

Annual Report

April 1, 1982 to March 31, 1983

The Honourable C. Ashley, Member
The Executive Council
Whitehorse, Yukon

Dear Sir:

I submit herein the Sixth Annual Report of the Yukon Liquor Corporation for the year ended March 31, 1983, in accordance with the requirements of Section 13 of the Liquor Act. I would respectfully request that this report be tabled at the next ensuing session of the Legislative Assembly.

Respectfully submitted,

R.A. Williams
Chairman
Board of Directors

Mr. R.A. Williams, Chairman,
Yukon Liquor Corporation
Whitehorse, Yukon

Dear Sir:

I have the honour of submitting herewith the Sixth Annual Report of the Yukon Liquor Corporation, covering the fiscal year commencing April 1, 1982 and ending March 31, 1983.

The opportunity is taken to thank you and other Board Members for your support and assistance during the sixth year of operation as a Corporation entity. It has been a most interesting and fruitful year.

I wish to acknowledge with gratitude, on behalf of the Corporation, the fine co-operation and assistance given by all departments of the Government and by the R.C.M. Police. It is my desire also to report that all employees have continued to serve most loyally and effectively for which I express my sincere appreciation.

Respectfully submitted,

R. Thibault
Deputy Minister
and General Manager

YUKON LIQUOR CORPORATION

SIXTH ANNUAL REPORT

1982 - 1983

INDEX

	Page
AUDITOR'S REPORT	
Letter	4
Balance Sheet	5
Statement of Income	6
Notes to Financial Statements	7
LETTER OF SUMMARY	9
GENERAL INFORMATION	13
SUPPLEMENTARY FINANCIAL SCHEDULES	
Schedule of Spirits, Wine, Beer Gross Sales by Store	18
Schedule of Operating Expenses	19
Schedule of Gallons of Liquor Sold	20
Schedule of Tons of Liquor Sold	21

AUDITOR GENERAL OF CANADA VÉRIFICATEUR GÉNÉRAL DU CANADA

AUDITOR'S REPORT

The Commissioner of the Yukon Territory, and
The Honourable D. Lang, M.L.A.
Executive Council Member responsible for the
Yukon Liquor Corporation

I have examined the balance sheet of the Yukon Liquor Corporation as at March 31, 1983 and the statement of income for the year then ended. My examination was made in accordance with generally accepted auditing standards, and accordingly included such tests and other procedures as I considered necessary in the circumstances.

In my opinion, these financial statements present fairly the financial position of the Corporation as at March 31, 1983 and the results of its operations for the year then ended in accordance with the accounting policies set out in Note 2 to the financial statements, applied on a basis consistent with that of the preceding year.

I further report that, in my opinion, proper books of account have been kept by the Corporation, the financial statements are in agreement therewith and the transactions that have come under my notice have been within its statutory powers.

E.R. Rowe, C.A.
Deputy Auditor General
for the Auditor General of Canada

Ottawa, Ontario
June 3, 1983

YUKON LIQUOR CORPORATION

Balance Sheet
as at March 31, 1983

ASSETS

	1983	1982
	(in thousands of dollars)	
Cash	$ 782	$ 140
Accounts receivable	123	283
Inventories, at cost	1,719	2,045
	$ 2,624	$ 2,468

LIABILITIES

Accounts payable	$ 951	$ 475
Deferred revenue	54	74
Government of the Yukon Territory		
Current account	119	169
Working capital advance	1,500	1,750
	$ 2,624	$ 2,468

Approved by Management:

General Manager

Approved by the Board:

Chairman

YUKON LIQUOR CORPORATION

Statement of Income
for the year ended March 31, 1983

	1983	1982
	(in thousands of dollars)	
Sales	$ 12,926	$ 13,395
Cost of goods sold	6,480	6,653
Gross profit	6,446	6,742
Expenses		
Salaries and employee benefits	1,204	1,251
Rentals, utilities and maintenance	320	291
Cartage	178	193
Travel and communication	43	57
General and office supplies	29	40
Board honoraria and expenses	11	11
Professional services	3	8
Miscellaneous	15	14
	1,803	1,865
Operating income	4,643	4,877
Other income		
Bank interest	69	150
Fees, permits and licences	54	54
Miscellaneous	79	121
	202	325
Net income for the year, transferred to the Government of the Yukon Territory	$ 4,845	$ 5,202

YUKON LIQUOR CORPORATION

Notes to Financial Statements
March 31, 1983

1. Operations

The Corporation, established under the Liquor Act, is responsible for the purchase, distribution and sale of liquor within the Territory. It is also responsible for controlling the sale of liquor through licenced outlets and enforcing all matters related to the Act.

The Corporation is provided with an interest-free working capital advance by the Government of the Yukon Territory, to whom the net income for the year is to be transferred in accordance with the Act.

2. Significant accounting policies

Basis of accounting

The Corporation follows the accrual basis of accounting with the exception of employee termination benefits which are recorded on a cash basis.

Fixed assets

Fixed assets are financed by the Government of the Yukon Territory under a capital vote within the Capital Estimates of the Government. These assets are transferred to the Corporation without charge and are recorded in the accounts at a nominal amount of $1. Assets surplus to the requirements of the Corporation are transferred back to the Government without charge.

3. Fixed assets

The cost to the Government of the Yukon Territory of fixed assets held by the Corporation at March 31 follows:

	1983	1982
	(in thousands of dollars)	
Liquor store building, Faro	$ 860	$ 85
Handling equipment	176	170
Store and warehouse equipment	159	122
Furniture and office equipment	65	61
Other equipment	17	14
	$ 1,277	$ 452

No fixed assets were transferred back to the Government in 1983 (1982 - $10,000).

4. Accommodation and services provided without charge

These financial statements do not reflect the cost of accommodation and other services provided without charge by the Government of the Yukon Territory, or the value of services provided without charge to the Government by the Corporation in its capacity as Territorial Agent in localities outside Whitehorse. The value of services provided by the Government to the Corporation, including $26,000 for other services not previously recognized, is estimated at $177,000 (1982 - $152,000). The value of services provided by the Corporation to the Government is estimated at $139,000 (1982 - $154,000).

5. Collection of liquor taxes

The Corporation transferred to the Government of the Yukon Territory liquor taxes of $1,293,000 (1982 - $1,341,000) collected during the year under the Liquor Tax Act.

6. Lease commitments

The Corporation has commitments to December 31, 1985 for leased accommodation of $143,000 per year, subject to annual Consumer Price Index adjustments.

7. Pensions

The Corporation and its employees, who are deemed to be employees of the Government of the Yukon Territory, make contributions to the Public Service Superannuation Account and the Supplementary Retirement Benefits Account of the Federal Government. The liability of the Corporation with respect to pensions is satisfied by its matching contributions. Any liability for actuarial deficiencies in the Public Service Superannuation Account and the Supplementary Retirement Benefits Account is assumed by the Federal Government.

The Honourable C. Ashley, Member
The Executive Council
Whitehorse, Yukon

Dear Sir:

We wish to submit the Sixth Annual Report of the Yukon Liquor Corporation for the fiscal year ending March 31, 1983.

SALES

Financial operations net profit amounted to $4,845,491 during the year under review. This represents a decrease of $357,063 or 7.37% less than the net profit of $5,202,554 on sales for 1981 - 82. Liquor taxes amounted to $1,293,397 during the year. Therefore, net profit and liquor tax remitted for 1981 - 1982 amounted to $6,138,888.

The volume of alcohol products sold during 1982 - 1983 equalled 819,925 imperial gallons. The spirits sales decreased by 21.37%, wine sales decreased by 8.95% and beer sales decreased by 5.45% in terms of volume (gallons) in comparison to the previous year's totals.

	Net Sales Spirits, Wine Beer	Volume of Beverage Alcohol Sold (Imperial Gallons)
1982 - 83	12,925,808	819,925
1981 - 82	13,395,143	884,961

SALES BY VOLUME
(Imperial Gallons)

	1982 - 83	1981 - 82	Percent Increase (Decrease)
Beer, Ale, Cider and Stout	680,785	720,019	(5.45%)
Wine and Vermouth	69,222	76,027	(8.95%)
Spirits and Liqueurs	69,918	88,915	(21.37%)
Total	819,925	884,961	(5.21%)

GROSS SALES BY VALUE

	1982 - 83	1981 - 82	Percent Increase (Decrease)
Beer, Ale, Cider and Stout	$ 6,826,477	$ 6,720,463	1.58%
Wine and Vermouth	2,117,637	2,226,622	(5.15%)
Spirits and Liqueurs	6,101,352	6,717,396	(10.10%)
Total	$15,045,466	$15,664,481	(4.11%)

Total sales do not directly compare to value shown in Financial Statements as liquor taxes and beer bottle deposits have been included in gross sales.

The cash value of sales to licensees is recorded in the table below:

	1982 - 83	1981 - 82	Percent Increase (Decrease)
Beer, Ale, Cider and Stout	$ 5,002,276	$ 4,779,324	4.46%
Wine and Vermouth	734,340	686,434	6.52%
Spirits and Liqueurs	2,963,579	3,013,913	(1.70%)
Total	$ 8,700,195	$ 8,479,671	2.53%
Percentage of Total Gross Sales:	57.83%	55.8%	

LIQUOR BOARD

The Board of Directors of the Yukon Liquor Corporation continued to function well with its complement of five members representing various areas of Yukon.

There were seven Board meetings in 1982 - 83, and twenty-three hearings regarding application for new licences, transfers or alterations in licences.

ADMINISTRATION

The Liquor Corporation continues to regulate the importing, distribution and retailing of all alcoholic beverages within the requirements of the Liquor Act and attendant regulations. The Corporation also remains responsible for issuance, cancellations, suspension of all liquor licences, enforcement of the Act, inspections and all other matters relating to control of the sale of liquor.

The Liquor Act was amended in response to requests from municipalities, to allow greater flexibility in the provisions for the prohibition of public drinking. Other amendments included those relating to the clarification of the requirements for a club liquor licence, the sale of draught beer in a cocktail lounge, and the use of a lounge or tavern for purposes other than the sale of liquor during hours outside regular licensed hours.

The Corporation is continuing its liaison with various territorial government departments with regard to present and future needs in the realm of liquor legislation and enforcement.

Negotiations with various parts of the private sector, including breweries and freight carriers, were again resultant in solidifying the goal of achieving recognition of Yukon needs that are supplemental to those of southern jurisdictions.

STAFF COMPLEMENT

Several vacancies were not filled during the year because of lower sales volumes.

OPERATIONS

There are six liquor stores in the Territory. These are located at Whitehorse, Dawson, Mayo, Faro, Haines Junction and Watson Lake, all of which are served from the Central Warehouse in Whitehorse. The Central Warehouse also contains a Licensed Outlet Store for dispatching liquor orders to licensee operations in Whitehorse and points along the highway, and an Empty Beer Bottle Central Depot for Yukon. A total of 6,793 tons of liquor was handled by the staff. Empty beer bottles returned during the year amounted to 639,312 dozen, a return of 95.5% of the 669,540 dozens sold.

Proof-of-Age Identification cards issued totalled 546.

In addition to ordering from principals in Canadian provinces, products were also ordered from 16 foreign countries. It has been a long-standing policy to deal directly with suppliers rather than through Canadian agents in order to ensure the least possible cost to the Corporation and thus to the consumer.

The number of product listings carried by the Corporation in fiscal 1982 - 83 approximated 535. Ongoing review and resultant delisting and listing of new items provides for response to changing trends.

LICENSING AND INSPECTION

There were 267 liquor licences of various types at March 31, 1983 for establishments eligible for licensing for the sale of spirits, wine and beer. This total compares to the March 31, 1982 level of 252 licences in force. One establishment may require several licences, covering various types of outlets, e.g. dining room, lounge, tavern, off-sales, etc.

Special Occasion Permits issued during the year in review were 519, an increase of 19 from the 1981 - 82 fiscal year. There were 134 Reception Permits in comparison to 159 the previous year.

All licensed premises were subject to regular and periodic inspections throughout the year including thorough review of new applications prior to and during construction/remodeling phases.

A total of 1,328 inspections of licensed premises was made during the fiscal year.

Ongoing liaison with licensees, the R.C.M. Police and other agencies assisted in furthering control of the sale of liquor, assisting licensees where possible and decreasing the misuse of alcohol in Yukon.

Further details of the Corporation's operations are contained in the various attachments, all of which are respectfully submitted.

R.A. Williams
Chairman

R. Thibault
Deputy Minister
and General Manager

YUKON LIQUOR CORPORATION

SIXTH ANNUAL REPORT

1982 - 1983

EXECUTIVE COUNCIL MEMBER
responsible for the Corporation

D. Lang	Minister

BOARD OF DIRECTORS

R.A. Williams	Chairman, Whitehorse
O. Pociwauschek	Member, Whitehorse
O. Hutton	Member, Mayo
H. Komish	Member, Watson Lake
B. O'Neill	Member, Haines Junction

CHIEF EXECUTIVE OFFICER

R. Thibault	Deputy Minister and General Manager

BRANCH HEADS

P. Harvey	Manager, Corporate Planning and Personnel and Secretary to the Board
R. Morris	Manager, Store and Warehouse Operations
R. Moore	Manager, Licensing and Enforcement
J. Nick	Manager, Financial Control and Systems Development

Head Office and Warehouse
9031 Quartz Road
Whitehorse, Yukon. Y1A 4P9

LIQUOR STORES

Whitehorse	Watson Lake
Dawson	Faro
Mayo	Haines Junction

YUKON LIQUOR CORPORATION

SIXTH ANNUAL REPORT

1982 - 1983

GENERAL INFORMATION

The Liquor Corporation regulates the importing, distribution and retailing of all alcoholic beverages within the requirements of the Liquor Act and attendant regulations. The Corporation is also responsible for issuance, cancellations, suspension of all liquor licences, enforcement of the Act, inspections and all other matters relating to control of the sale of liquor.

The formation of the Yukon Liquor Corporation by means of amendments to the Liquor Act came into force April 1, 1977. The separation as a corporate entity resulted in increased responsibilities and full accountability in all areas except major policy, percentage markups on liquor, licence and permit fees, land and buildings. Financial and accounting management responsibilities are carried by the Corporation. The Liquor Board is comprised of five lay members, who meet as required, and became a discretionary Board at the time of incorporation, with the authority to issue licences according to their findings, hold hearings of appeal on suspension of licences and all other areas of authority held by Liquor Boards in provincial jurisdictions.

The General Manager, Deputy Minister and Chief Executive Officer of the Corporation, is charged with the general direction, supervision and control of the business of the Corporation, and the administration of the Act under the general direction of the Board.

The Liquor Inspectors are a part of the Corporation, with inspection and licensing matters carried out by them coming under the direction of the General Manager and the Board.

Ongoing liaison with licensees, the R.C.M. Police, named as inspectors under the amended Act, and other agencies will assist in advancing toward realization of the goals and objectives of the Corporation, while at the same time furthering control of the sale of liquor, assisting licensees where possible and decreasing the misuse of alcohol in Yukon.

A close working relationship has been established with enforcement agencies whereby prompt attention is given to any problem situation observed to be developing in respect to any licensed operation. Similar programs have also been developed with fire, building and health authorities whereby joint or co-ordinated inspections have achieved quick success in rectifying unsatisfactory or hazardous conditions within licensed premises.

YUKON LIQUOR CORPORATION

SIXTH ANNUAL REPORT

1982 - 1983

The Board of Directors held hearings regarding application for the following new licences, transfers or alterations in licences, during 1982 - 83, in addition to dealing with other Corporate matters:

Yukon Caterers Ltd.	Whitehorse - New application for a Restaurant Beer and Wine Licence for the Airport Coffee Shop. Four objectors. The application was refused because a clear need for the licence was not shown.
B & B Holdings	Whitehorse - New application for a Restaurant Beer and Wine Licence for a restaurant in Horwood's Mall. Two objections. The application was refused because a clear need for the licence was not shown.
Lakeview Resort & Marina	Km 1414, Alaska Highway - New application for a Dining Room and Cocktail Lounge Licence. Two objections. The application was approved in principle pending completion of the premises according to the plans submitted and receipt of final reports from the various inspectors.
Kluane Wilderness Lodge	Wellesly Lake - New application for a Special Liquor Licence enabling reconstruction of a fly-in lodge which was destroyed by fire and previously located at Tin-Cup Lake. No objections. The application was approved in principle pending completion of the premises according to the plans submitted and receipt of final reports from the various inspectors.
Moose Creek Lodge	Km 561, Klondike Highway - New application for a Restaurant Beer and Wine Licence. No objections. The application was approved in principle pending completion of the premises according to the plans submitted and receipt of final reports from the various inspectors.
Airport Chalet	Whitehorse - Application for Board authorization for sale of off-premises liquor on credit. Applicant was unable to attend and the request was deferred.
Potbelly Restaurant	Whitehorse - Application for Restaurant Beer and Wine Licence for a Restaurant licence in Horwood's Mall. Six objections. After careful consideration, the application was approved.
Faro Hotel	Faro - Application for a Dining Room Licence. No objections. The application was approved in principle

	for a Dining Room Licence to be operated as a Restaurant Beer and Wine Licence with a two year time limit to upgrade to Dining room standards.
Dawson Curling Club	Dawson City - Application for a Liquor Club Licence. No objections. The application was approved for this new facility.
Watson Lake Hotel	Watson Lake - New application for a Special (Banquet) Licence. No objections. The application was granted.
Watson Lake Curling Club	Watson Lake - New application for a Club Liquor Licence. One objection. The application was refused on the grounds there was not a clear need shown for the licence and the economic activity carried on or projected to be carried on did not warrant a new facility.
Mountain View Motor Inn	Haines Junction - Application for a Restaurant Beer and Wine, Dining Room Liquor, Liquor Off-premises and Beer Off-premises Licence. The application for this newly-renovated facility was approved in principle pending completion of the premises to the satisfaction of the various inspectors. The Beer Off-premises Licence was refused, as the Liquor Off-premises Licence allows the sale during licence hours of beer, wine and spirits for consumption off the premises.
Downtown Hotel	Dawson City - Application for a Special (Banquet) Licence. No objections. This application was approved.
Triple "J" Motel	Dawson City - Application for Beer Off Sales and Liquor Off Sales Licence. No objections. This application was approved.
Eldorado Hotel	Dawson City - Application for a Special (Banquet) Licence. No objections. This application was approved.

YUKON LIQUOR CORPORATION

SIXTH ANNUAL REPORT

1982 - 1983

LIQUOR LICENCES ISSUED

	1982 - 83	1981 - 82
Liquor Cocktail Lounge	46	42
Beer Tavern	9	10
Dining Room	39	39
Restaurant Beer and Wine	36	32
Liquor Off Premises	60	56
Beer Off Premises	31	31
Club Liquor	12	11
Beer Canteen	4	4
Special Liquor	6	5
Aircraft Liquor	2	2
Room Service Liquor	19	18
Mess Liquor	3	2
Total	267	252
Special Occasion Permits	519	500
Reception Permits	134	159

TERRITORIAL AGENCY SERVICES

The Corporation carries out Territorial Agency duties at all liquor stores outside Whitehorse on behalf of various departments within the Yukon Territorial Government. The elimination of separate agency costs provides a savings of approximately $200,000/annum to the government. The liquor store managers at rural locations act as the vendors of motor vehicle and operators' licences, game and fishing licences and miscellaneous permits. Agents also collect taxes and premiums and provide information to the general public and tourists. Departments represented include Corporate and Consumer Affairs, Renewable Resources, Health and Human Resources, Highways and Public Works, Justice and Finance. Regular audits of the Territorial Agencies are carried out by the Corporation.

YUKON LIQUOR CORPORATION

SIXTH ANNUAL REPORT

1982 - 1983

SCHEDULE OF SPIRITS, WINE, BEER - GROSS SALES

	Spirits	Wine	Beer	1983	1982
Whitehorse	$2,290,281	$1,037,113	$1,179,637	$ 4,507,033	$ 4,687,671
Dawson City	434,628	196,590	638,484	1,269,702	1,273,079
Mayo	255,542	65,913	233,025	554,482	748,499
Watson Lake	546,821	113,096	613,588	1,273,505	1,211,100
Haines Junction	156,397	38,777	197,300	392,474	360,928
Faro	381,488	110,263	483,469	975,222	1,400,518
Licensed Outlet	2,036,195	355,879	3,480,974	6,073,048	5,278,690
1983 TOTAL	$6,101,352	$2,117,637	$6,326,477	$15,045,466	
1982	$6,717,395	$2,226,722	$6,720,368		$15,664,485

YUKON LIQUOR CORPORATION

SIXTH ANNUAL REPORT

1982 - 1983

SCHEDULE OF OPERATING EXPENSES

	Whitehorse	Dawson	Mayo	Watson Lake	Haines Junction	Faro	Central Warehouse Licenced Outlet	Administration Inspection Board and Alcohol Program	1983	1982
Salary & Wages	$179,891	$ 72,213	$67,010	$ 70,291	$43,185	$ 88,827	$271,005	$411,655	$1,204,077	$1,251,400
Building Rentals & Maintenance	129,538	16,338	150	13,860	14,097	15,514	111	7,193	196,301	196,448
Cartage	13,542	29,780	12,423	27,292	7,188	23,153	63,428	907	177,713	193,060
Utility Services	94	-	8,829	-	-	10,316	51,934	16,845	88,018	64,364
Equipment Repairs & Rentals	1,301	63	647	546	345	655	15,690	16,441	35,689	29,514
General Materials & Supplies	3,817	926	737	868	407	952	2,813	1,927	12,447	22,321
Communications	235	1,462	1,499	2,044	1,373	1,927	-	11,692	20,232	26,814
Professional Services	423	-	-	-	-	-	150	2,825	3,398	3,248
Travel	-	6	388	9	4,548	451	-	17,473	22,875	29,727
Office Supplies	561	327	213	585	381	698	4,336	9,719	16,320	17,304
Breakages & Losses	3,196	382	197	469	123	391	4,608	9	9,375	10,322
Board Honoraria & Expenses	-	-	-	-	-	-	-	3,600	3,600	10,966
Miscellaneous	678	-	550	-	167	10	3,463	7,373	12,441	3,327
1983	$333,276	$121,497	$92,643	$115,964	$71,815	$142,894	$417,338	$507,859	$1,303,486	
1982	$341,334	$123,933	$96,296	$160,938	$78,285	$129,832	$284,673	$319,078		$1,365,311

YUKON LIQUOR CORPORATION

SIXTH ANNUAL REPORT

1982 - 1983

SCHEDULE OF GALLONS OF LIQUOR SOLD

	Spirits	Wine	Beer	1983	1982
Whitehorse	24,980	34,662	112,845	172,487	193,012
Dawson City	5,031	6,430	63,577	75,038	78,148
Mayo	2,875	2,140	23,342	28,357	42,109
Watson Lake	6,692	4,095	55,742	66,529	66,993
Haines Junction	1,870	1,218	20,210	23,298	21,673
Faro	4,508	3,479	48,066	56,053	77,658
Licensed Outlet (Central Warehouse)	23,962	17,198	356,503	397,663	405,377
1983 TOTAL	69,918	69,222	680,785	819,925	
1982 TOTAL	88,915	76,027	720,019		884,962

YUKON LIQUOR CORPORATION

SIXTH ANNUAL REPORT

1982 - 1983

SCHEDULE OF TONS OF LIQUOR SOLD

	1983	1982
Whitehorse	1,507	1,759
Dawson	623	685
Mayo	243	379
Watson Lake	557	627
Haines Junction	178	196
Faro	461	675
Licensed Outlet	3,219	3,543
TOTAL	6,793	7,864

POOR

QUALITY

ORIGINAL